



**IFPSM**  
INTERNATIONAL FEDERATION OF PURCHASING & SUPPLY MANAGEMENT

**ADACI**

Italian Purchasing and Supply  
Management Association

Founding Member  
of the International Federation  
of Purchasing  
and Supply Management



**IFPSM Europe - ADACI**  
International Convention on Public Procurement  
ROMA-NOVEMBER 6-7/2025

**ADACI**

# INTERNATIONAL CONVENTION ON PUBLIC PROCUREMENT



**Rome, 6-7 November 2025**

**The Roma Eventi - Fontana di Trevi Conference Centre - Pilotta Square 4 - Rome**



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## **SOUND PROCUREMENT GOVERNANCE LEADS TO BETTER PUBLIC SERVICES AND LIVING STANDARDS**

**Public Procurement boosts jobs, growth and investment and can create a more innovative, energy efficient, and socially-inclusive economy.**

In addition to the cultural changes imposed by digitalization and artificial intelligence, public procurement has to cope with to the new economic environment. From a globalized and open system, we are in fact moving to a multipolar world that is too protectionist and less inclined to pursue the United Nations sustainability objectives.

What will be the impact of this radical change on our supply chains and SMEs? Will the Green Deal and the objectives of sustainability, environmental protection, equity, inclusion and governance become marginal?

**ADACI, the Italian Association of Procurement & Supply Management and IFPSM Europe, are pleased to announce the organisation of the first International Public Procurement Forum and the establishment of the International Public Procurement Expert Group.**

Practitioners, government officials, researchers and academics, from all over the world, will discuss the hot topics of public procurement and will exchange their best practices, giving rise to a network of the global public procurement community that will exchange studies, research and best practices.



Eight open round tables, 4 in the morning and 4 in the afternoon focused on the following themes:

**1. GREEN PROCUREMENT AND ESG**

- Is environment still a priority?
- How ESG and circular economy can drive sustainable business
- Best practices for the evaluation of corporate and product carbon footprint
- Extensive sustainability reporting or due diligence process?
- Are ESG requirements new barriers to trade?
- ESG and the role of suppliers.

**2. GOALS AND PRINCIPLES FOR THE MODERN PUBLIC PROCUREMENT**

- Does the 'best value for money' goal justify some form of norm flexibility or should the compliance with law continue to be the overarching goal of the procurement cycle?
- Understanding the core principles of public procurement: open competition, proportionality, accountability, fairness (equal treatment and non-discrimination), transparency, integrity and social utility.

**3. HOW TO ENHANCE COMPETITION IN PUBLIC PROCUREMENT**

- Strategies to boost supplier's participation maximizing the benefits of effective competition.
- Participation of SMEs in public procurement: opportunities, challenges and policy implications.
- Fostering competition among suppliers, ensuring fair evaluation processes, and preventing anti-competitive practices.
- Towards a more strategic public procurement that fosters effective and fair competition.

**4. INNOVATION IN PRODUCTS AND SERVICES AND THE ROLE OF SUPPLIERS.  
PRE-COMMERCIAL IN PROCUREMENT**

- What does innovation mean in public procurement and why do we need to innovate?
- Innovation in rule-making. Innovation in procurement negotiations and procedures.
- Innovation in products and services and the role of suppliers.
- Pre-commercial in procurement.
- The OECD framework for the effective use of innovative procurement.

**5. AUTOMATION AND AI TO IMPROVE EFFICIENCY, TRANSPARENCY AND PRODUCTIVITY IN  
PUBLIC PROCUREMENT**

- From dynamic e-procurement to AI applications.
- Importance of data and integration of public procurement platforms.
- Prerequisites, risk and benefits of traditional and generative AI.
- Good and bad experiences in AI project design and implementation.

## 6. ENHANCED PROFESSIONALISM AND DISCRETION OF PUBLIC PROCUREMENT OPERATORS

- Giving frontline staff the power to make exceptions to the rules to improve outcomes.
- Focus on compliance, but also on performance and effective interests of the community.
- Enhancing professionalism to unleash PP full potential through training and education, improved skills and competences, certification, incentives, career development and advanced technologies.
- The role of the Marketing Decision Support System (MDSS).

## 7. GOVERNANCE AND ORGANISATION OF CONTRACTING AUTHORITIES

- Appropriate balance and synergies between national, regional and local PP.
- Central coordination or centralized procurement?
- Clear definition of roles and responsibilities and greater integration between roles.
- Collaborative approaches and open dialogue with suppliers.
- More flexible and efficient proceeding; automation supported by AI agents, KPIs and financial audits.

## 8. PUBLIC PROCUREMENT PERFORMANCE MANAGEMENT: A FRAMEWORK FOR MEASURING EFFICIENCY, COMPLIANCE AND PLANNED TARGETS

- Importance of performance measurement and evaluation and recommended key indicators.
- Tools and methods for performance analysis: balanced scorecards and capability maturity models.
- OECD indicators and weaknesses detected.
- Problematic practices and systemic inefficiencies of PP in Europe (European Court of Auditors).

## FRIDAY 7<sup>TH</sup> NOVEMBER

### TWELVE PRESENTATIONS IN PLENARY SESSIONS ON THE ABOVE SUBJECTS:

- three presentations: one by a member of the European Commission, the second by a German expert and the third by a senior French official
- two presentations by Asia-Pacific executives
- two presentations by African executives
- one presentation by the President of NIGP, the American Institute of Public Procurement
- five presentations by Italian Public Procurement Authorities, academics and executives of state owned companies.

*\*Simultaneous Translation English-Italian and Italian-English*





# ROMA event!

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## THE ORGANISERS



The IFPSM, founded in London in 1974, includes 40 national associations and over 250,000 procurement operators who globally manage order books of \$ 3.4 trillion. The IFPSM promotes the global development and harmonisation of effective, efficient, innovative and sustainable procurement and supply management processes, as well as international standards for competency certification.



ADACI, established in 1968, is one of the founding associations of the IFPSM and represents the national reference point in the field of procurement and supply management. Its mission is to support the professional development of its members through conferences, workshops, roundtables, networking activities, studies and research, publications and training and education courses. This mix of initiatives aims to foster the professional growth and qualification of its members and to promote the appropriate positioning of procurement in the Italian business landscape.



ADACI Formanagement is a company controlled by the Association, dealing with training and consultancy in procurement, supply management and logistics.

CATEGORY of PARTICIPANTS	REGISTRATION by 30/9/2025	REGISTRATION from 1/10/2025
Non-Members of IFPSM Associations	€ 350 + VAT	€ 450 + VAT
Members of IFPSM Asia Pacif, Africa and South America Associations	€ 170 + VAT	€ 250 + VAT
Members of IFPSM European Associations and ADACI members (ordinary members)	€ 250 + VAT	€ 350 + VAT
Honorary members, Qualified Members, Corporate Members and Partners	€ 150 + VAT	€ 200 + VAT
ADACI under 30 members	€ 150 + VAT	€ 200 + VAT
November 6 <sup>th</sup> Dinner	€ 50 (VAT included)	€ 60 (VAT included)

The above fee includes 2 business lunches and coffee breaks.

The registration fee income will cover the event management costs.

For VAT holders, the invoice will be issued without VAT, pursuant to article 7-ter of the applicable law. For private users the invoice shall include VAT.

### REGISTRATION:

Registrations must be done online on the website <https://www.adaciconvention2025.com>, by entering all the required information in the various fields.

Facilities are provided for registration of more participants of the same company.

Contact Eng. Fabrizio Santini [fabrizio.santini@adaci.it](mailto:fabrizio.santini@adaci.it) to request a quote

### CANCELLATION:

within 15.09.2025

from 16.9 to 31.10.2025

from 1.11.2025

ADACI will reimburse 100% of the amount paid

will reimburse 50% of the amount paid

No reimbursement

## TOUR

### Booking deadline: October 3, 2025

Discover Rome through two exclusive walking tours and explore ancient wonders and baroque beauty in the heart of the Eternal City.

#### Thursday, November 6 – Ancient Rome & Colosseum

Type: Guided walking tour with professional tour guide

Meeting point: ADACI Conference Center, 09:00 AM

Duration: Approximately 4.5 – 5 hours

Itinerary:

Trevi Fountain | Piazza Venezia | Vittoriano | Theatre of Marcellus

Capitoline Hill | Roman Forum | Palatine Hill | Colosseum

Cost: €49 per person (including entrance tickets)

Group tour: Minimum 20 participants

**Booking deadline: October 3, 2025**

#### Friday, November 7 – Baroque Rome & Castel Sant'Angelo

Type: Guided walking tour with professional tour guide

Meeting point: ADACI Conference Center, 09:00 AM

Duration: Approximately 4.5 – 5 hours

Itinerary:

Trevi Fountain | Pantheon | Piazza Navona |

Via de' Coronari | Castel Sant'Angelo | Piazza Pia

Cost: €41 per person (including entrance tickets)

Group tour: Minimum 20 participants

**Booking deadline: October 3, 2025**

## LOCATIONS



The 2025 International Convention will take place at ROMA EVENTI – Fontana di Trevi, an exclusive congress center just steps from one of the world's most iconic landmarks, the Trevi Fountain. This prestigious venue combines elegant architecture, modern facilities, and a central location that embodies the essence of Rome.

**MAIN VENUE: ROMA EVENTI – FONTANA DI TREVI**

All keynote sessions, opening addresses, and plenary meetings will be held at ROMA EVENTI – Fontana di Trevi, featuring fully equipped conference rooms, comfortable networking areas, and an inspiring atmosphere in the heart of the Eternal City.



#### DINNER – NOVEMBER 6

The D'ARC Foundation (Refuge of Contemporary Art), founded in 2024, is a permanent center dedicated to contemporary art. It hosts exhibitions, artist residencies, cultural events, and educational activities. Its origins trace back to the private collection started by Giovanni and Clara Floridi in the 1990s, which now forms the heart of the Foundation. The collection spans from Futurism and post-WWII Abstract Art, to Kinetic and Programmed Art, Arte Povera, Postmodernism, and the multifaceted languages of the new millennium.

The Foundation's mission is to promote and support contemporary art and culture as shared values, fostering partnerships with institutional and business stakeholders. Deeply rooted in the local context, the Foundation serves as an exhibition hub and cultural catalyst, attentive to current artistic languages.



## PAYMENTS

Registration fees and optional dinners must be paid on-line within 14 days of the confirmation of registration, according to one of the following methods:

**a) bank transfer to ADACI Formanagement Srl S.U.**

**at INTESA SANPAOLO SPA Via Buonarroti 22, 20145**

**Milano IBAN: IT 41 N 03069 01789 100000006687 - S WIFT/BIC: BCITITMM;**

**b) Credit card (Visa, Mastercard, Maestro, American Express, PostePay, Apple Pay)**

**After sending the above confirmation, ADACI Formanagement will provide you a regular invoice which must be paid within the aforementioned deadline.**

## HOTEL ACCOMMODATION

Hotel booking by participants with free cancellation by 31 August 2025

### ROME TIMES HOTEL \*\*\*\*

Via/street Milano 42 - 12 minutes walk from conference center

<https://www.rometimeshotel.com/>

double room single use: € 170 breakfast included + € 7,5/day City tax

double room: € 180 breakfast included + € 7,5/day city tax

### ROME LIFE HOTEL \*\*\*\*

Via/street Palermo 10 - 12 minutes walk from conference center

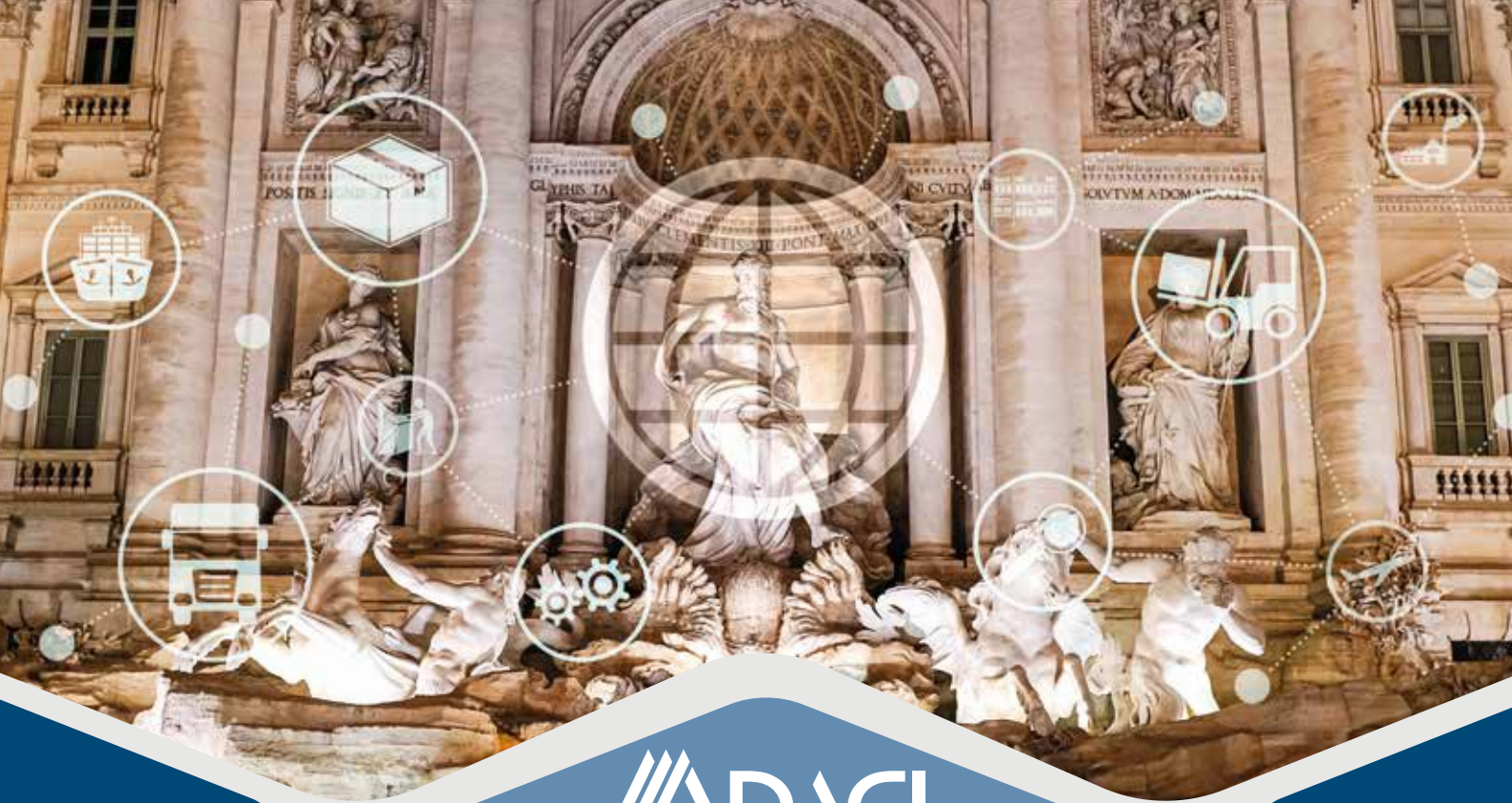
<https://www.romelifehotel.com/>

double room single use: € 170 breakfast included + € 7,5/day City tax

double room: € 180 breakfast included + € 7,5/day city tax







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With the Patronage of:

**CNAO**

Centro Nazionale di Adroterapia Oncologica

**ROMA**

